

# **Writers Worth Month**

# 5. COMMENTARY

Share opinions on important issues in your specialty area or your clients' industries.

#### 8. CHECKLISTS

Checklists, templates, and worksheets let you turn your freelance writer blog into an allout client resource.

#### 1. HOW-TO POSTS

Teach prospects how to do what you do. Showing them the work involved can be an effective way to demonstrate your value.

### 3. BACKGROUNDERS

Give your target clients some background on projects that may be new to them, but that they could benefit from.

### 6. FAQS

Answer questions you frequently receive from potential freelance writing clients to save them, and you, time.

# 9. "DID YOU KNOW?"

Write short posts featuring one fact, tip, or statistic that might be useful to your target clients.

# 2. INDUSTRY NEWS

Keep clients & prospects up-to-date on industry news & how it affects their businesses & their customers.

### 4. CASE STUDIES

Share success stories from past freelance projects. Showcasing happy clients is a good way to highlight your skills & working style.

## 7. ROUND-UPS

Show you're in touch with your clients' industry with a roundup post featuring prominent experts.

#### 10. "SH\*T DONE RIGHT"

Instead of a "top list," feature examples of companies doing something specific well (like blogging).